Catamaran Radar · Shortlist Created on 4 Nov 2026 · Data as at 4 Nov 2026 · a service provided by WE SUCCESS Consulting GmbH

Automated assessment, not a survey. For each boat we show what speaks in its favour; risks, model weaknesses and recalls are only checked in the pre-purchase review. Notes on the last page.

Your ten best boats

Profile

Budget	450,000 € all-inclusive (turnkey)	Cabins	at least 3
Length	from 38 ft (11.6 m); we also show boats that are up to 5 % shorter	Sailing plans	Atlantic and Caribbean
Preferred locations	Mediterranean, North Sea, Baltic Sea, Atlantic coast, Caribbean, USA and Canada, Indian Ocean and Pacific	VAT	not a criterion – it is factored in
Ex-charter	accepted	Equipment	retrofitting acceptable
Purchase and holding period	Purchase 2027, 3 years, sale 2030		

Sample: This selection is compiled to match the sample profile from boats that have since been sold. This is what your report looks like – with boats that are offered at the time of your order.

Overview

RANK	BOAT	LYING	ASKING PRICE	TOTAL COST (TURNKEY)	FITS YOUR REQUIREMENTS	CONDITION	PRICE	COSTS
1	**Lagoon 39** · 2015	Montenegro	238,000 €	292,951 €	check	check	good	good
2	**Leopard 48** · 2013	Preveza	320,000 €	370,594 €	check	check	good	good
3	**Lagoon 450** · 2018	Netherlands/Holland	345,100 €	420,151 €	check	check	good	good
4	**Leopard 40** · 2018	Croatia	269,000 €	326,126 €	check	check	good	good
5	**Leopard 40** · 2018	Croatia	279,000 €	367,866 €	check	check	good	good
6	**Lagoon 380** · 2010	Italy	225,000 €	309,140 €	check	check	good	good
7	**Lagoon 380** · 2015	Spain	215,000 €	319,257 €	check	check	good	good
8	**Leopard 40** · 2017	Fort Lauderdale	364,568 €	397,535 €	check	good	good	good
9	**Bali 4.3** · 2021	Cesenatico	390,000 €	409,345 €	check	check	good	good
10	**Bali Catspace** · 2020	Saint-Mandrier-sur-Mer	320,000 €	394,543 €	check	check	good	good

How to read the four columns – good · check · critical. The reasoning is on the boat's page; all terms are explained in the legend at the end.

Fits your requirements	Does the boat meet your specifications (budget, cabins, length, location, previous use) and is the model suitable for your plans? Amber for one or two deviations, red for three or more.
Condition	Does the listing say enough about the condition? Amber if engine hours, condition or refit are missing, if the required items (refit and equipment together) exceed 10 % of the price, or if it is an ex-charter boat you did not want. Red if there is a damage note.
Price	Asking price compared with the median (middle price) of similar listings in our listings database (same model, year of build ±2, where there are too few ±4 or all years of build; the boat itself and its duplicate listings are not counted): green up to 3 % above, amber up to 12 %, red above. If the asking price is 25 % or more below, it is amber ("conspicuously cheap" – ask why). If there are no comparable boats, the light stays green.
Costs	Does the total cost (turnkey) fit your budget? Amber for less than 5 % reserve, red over budget. If VAT has not been demonstrably paid, it is already included in the total cost.

Total costs include the negotiated purchase price, mandatory repair work, equipment, ancillary costs and delivery.

SAMPLE



Lagoon 39 – 1 boat in your selection (rank 1)

- Below the waterline the hull is solid laminate without a core; the balsa sandwich only begins above the waterline – so moisture in the core below the water is not an issue.

Photo: model image, not one of the boats. © builder

Rank 1: Lagoon 39 · built 2015 · Montenegro, Tivat


Exterior


Deck and rig


Exterior

Photos: listing on Yachtall – this boat.

In favour of this boat

- Fits the budget – 157,049 € reserve once turnkey
- On board: solar, generator, autopilot, air conditioning, heating, tender

238,000 €	206,822 € – 221,102 €	292,951 €	212,000 €
Asking price with VAT added as a precaution (per listing 200,000 €, excl. VAT)	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	38.5 ft (11.74 m) per builder and the listing
Cabins and heads	4 cabins, 4 heads
Version	Charter version
Engine hours	not stated
Previous use	probably ex-charter
VAT	Price excl. VAT – VAT added as a precaution
Lying	Montenegro, Tivat

Market and costs

With us since 5 Jul 2026 (122 days) – price unchanged.

Target price for your offer: **206,822 € – 221,102 €**

Preparing her as a turnkey boat: **67,157 €** – Refit 34,852 € (10 items), upgrades for your plans 32,305 € (8 items).

What the boat will cost you up to the sale in 2030: **80,951 €** (Total costs minus estimated sale price, excluding running costs).

Large margin: 157,049 € below your budget. The required items for your plans are already included; desirable additions would come to around 29,746 €. You can keep the rest as a reserve for the unforeseen or put it towards a larger or newer boat.

How the total costs are made up: Asking price 238,000 € → negotiated purchase price 213,962 € (-10 %, incl. VAT added as a precaution) + refit 34,852 € + equipment 32,305 € + ancillary costs 8,832 € + delivery 3,000 € = **292,951 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions; year of build suitable with restrictions	Required items 28 % of the price, Some details are missing from the original listing (engine hours, condition, refit)	no comparable boats of this model in the database	157,049 € reserve within budget

Equipment according to the listing

? Watermaker · ✓ Solar · ? Lithium batteries · ✓ Generator · ✓ Autopilot · ✓ Air conditioning · ✓ Heating · ✓ Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	n/a
Propulsion	n/a
Equipment	55
Accommodation	100
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 18 items of the refit (67,157 €), justifies the target price of 206,822 € – 221,102 €, assesses the 2015 year of build of the model and gives you 5 areas as a survey brief for the surveyor and 6 questions for the seller. The pre-purchase review examines these areas in more detail for this boat:

- Bridgedeck, bulkheads and structure
- Deck, coachroof, hatches and windows
- Propulsion
- Electrical and electronics
- Interior fit-out
- Watermaker: ask the seller

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE



Leopard 48 – 1 boat in your selection (rank 2)

- The robust construction with balsa sandwich and steel beam withstood even a collision with a fish farm without structural damage.
- Generous living space with almost two metres of headroom, a forward cockpit and a well-organised electrical system ensures a high level of comfort on board.
- The very high value retention and the below-average refit requirement make the Leopard 48 a sound buy.

Photo: model image, not one of the boats. © builder

Rank 2: Leopard 48 · built 2013 · Preveza, GR, Greece


Exterior


Deck and rig


Exterior

Photos: listing on CatamaranSite – this boat.

In favour of this boat

- Fits the budget – 79,406 € reserve once turnkey
- On board: watermaker, solar, lithium batteries, generator, autopilot

320,000 €	284,800 € – 304,000 €	370,594 €	262,000 €
Asking price	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	48.4 ft (14.75 m) per builder, listing 14.76 m
Cabins and heads	4 cabins, 4 heads
Version	Charter version
Engine hours	700 h
Previous use	Previous use unclear
VAT	incl. VAT
Lying	Preveza, GR, Greece

Market and costs

With us since 5 Sep 2026 (60 days) – price unchanged.

Target price for your offer: **284,800 € – 304,000 €**

Preparing her as a turnkey boat: **64,135 €** – Refit 44,053 € (11 items), upgrades for your plans 20,082 € (1 item).

What the boat will cost you up to the sale in 2030: **108,594 €** (Total costs minus estimated sale price, excluding running costs).

How the total costs are made up: Asking price 320,000 € → negotiated purchase price 294,400 € (-8 %) + refit 44,053 € + equipment 20,082 € + ancillary costs 9,059 € + delivery 3,000 € = **370,594 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Required items 20 % of the price	no comparable boats of this model in the database	79,406 € reserve within budget

Equipment according to the listing

✓ Watermaker · ✓ Solar · ✓ Lithium batteries · ✓ Generator · ✓ Autopilot · ? Air conditioning · ? Heating · ? Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	n/a
Propulsion	86
Equipment	100
Accommodation	0
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 12 items of the refit (64,135 €), justifies the target price of 284,800 € – 304,000 €, assesses the 2013 year of build of the model and gives you 6 areas as a survey brief for the surveyor and 5 questions for the seller. The pre-purchase review examines these areas in more detail for this boat:

- Hull and underwater hull
- Deck, coachroof, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails
- Electrical and electronics

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE



Lagoon 450 – 1 boat in your selection (rank 3)

- Below the waterline solid laminate throughout, above it a balsa core, plus over 850 hulls built for a strong worldwide base of spare parts and know-how.
- With galley up, open saloon and generous exterior areas it offers a high level of living comfort and self-sufficiency at anchor, and the 1.30 m draught opens up shallow bays.

Photo: model image, not one of the boats. Photo: © Nicolas Claris / Lagoon (Groupe Beneteau)

Rank 3: Lagoon 450 · built 2018 · Netherlands/Holland, Sukošan

In favour of this boat

- Fits the budget – 29,849 € reserve once turnkey
- On board: generator, air conditioning, heating

345,100 €	307,139 € – 327,845 €	420,151 €	313,000 €
Asking price with VAT added as a precaution (per listing 290,000 €, excl. VAT)	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	45.8 ft (13.96 m) per builder and listing
Cabins and heads	4 cabins, 4 heads
Version	Charter version
Engine hours	not stated
Previous use	Ex-charter (documented)
VAT	Price excl. VAT – VAT added as a precaution
Lying	Netherlands/Holland, Sukošan

Market and costs

With us since 28 Aug 2026 (68 days) – price unchanged.

Target price for your offer: **307,139 € – 327,845 €**

Preparing her as a turnkey boat: **87,054 €** – Refit 16,308 € (6 items), upgrades for your plans 70,746 € (11 items).

What the boat will cost you up to the sale in 2030: **107,151 €** (Total costs minus estimated sale price, excluding running costs).

How the total costs are made up: Asking price 345,100 € → negotiated purchase price 317,492 € (-8 %, incl. VAT added as a precaution) + refit 16,308 € + equipment 70,746 € + ancillary costs 7,605 € + delivery 8,000 € = **420,151 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Required items 25 % of the price, some details missing from the original listing (engine hours, refit)	no comparable boats of this model in the database	29,849 € reserve within budget

Equipment according to the listing

? Watermaker · ? Solar · ? Lithium batteries · ✓ Generator · ? Autopilot · ✓ Air conditioning · ✓ Heating · ? Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	n/a
Propulsion	n/a
Equipment	5
Accommodation	52
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 17 items of the refit (87,054 €), justifies the target price of 307,139 € – 327,845 €, assesses the 2018 year of build of the model and gives you 6 areas as a survey brief for the surveyor and 9 questions for the seller. The pre-purchase review examines these areas in more detail for this boat:

- Hull and underwater hull
- Bridgedeck, bulkheads and structure
- Deck, coachroof, hatches and windows
- Rudders and steering
- Mast, rig and sails
- Interior fit-out

View listing · **Pre-purchase review for this boat · 49 €** · Sample: links only in the actual report

SAMPLE



Leopard 40 – 3 boats in your selection (rank 4, 5, 8)

- With fixed keels, the Leopard 40 proves robust in a grounding and does without vulnerable daggerboard cases.
- With two people the boat is easy to sail; all lines lead within easy reach to the raised helm station.
- Galley up, flybridge and foredeck create high liveability; the windscreen and forward door bring light and ventilation in the tropics.

Photo: model image, not one of the boats. Photo: © Leopard Catamarans (Robertson & Caine) – builder's photo from the builder's brochure

Rank 4: Leopard 40 · built 2018 · Croatia, Dubrovnik



Cockpit



Galley

Photos: listing on Yachtall – this boat.

In favour of this boat

- Fits the budget – 123,874 € reserve once turnkey
- On board: solar, generator, air conditioning, heating

269,000 €	244,252 € – 255,550 €	326,126 €	252,000 €
Asking price	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	39.3 ft (11.99 m) per builder and listing
Cabins and heads	4 cabins, 2 heads
Version	Charter version
Engine hours	2,127 h
Previous use	Ex-charter (documented)
VAT	incl. VAT
Lying	Croatia, Dubrovnik

Market and costs

With us since 28 Aug 2026 (68 days) – price unchanged.

Target price for your offer: **244,252 € – 255,550 €**

Preparing her as a turnkey boat: **65,481 €** – Refit 16,308 € (6 items), upgrades for your plans 49,173 € (11 items).

What the boat will cost you up to the sale in 2030: **74,126 €** (Total costs minus estimated sale price, excluding running costs).

Large margin: 123,874 € below your budget. The required items for your plans are already included; desirable additions would come to around 15,105 €. You can keep the rest as a reserve for the unforeseen or put it towards a larger or newer boat.

How the total costs are made up: Asking price 269,000 € → negotiated purchase price 252,322 € (-6 %) + refit 16,308 € + equipment 49,173 € + ancillary costs 5,323 € + delivery 3,000 € = **326,126 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Required items 24 % of the price, some details missing from the original listing (condition, refit)	no comparable boats of this model in the database	123,874 € reserve within budget

Equipment according to the listing

? Watermaker · ✓ Solar · ? Lithium batteries · ✓ Generator · ? Autopilot · ✓ Air conditioning · ✓ Heating · ? Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	n/a
Propulsion	n/a
Equipment	n/a
Accommodation	100
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat breaks down the 17 items of the refit (65,481 €) individually, justifies the target price of 244,252 € – 255,550 €, assesses the 2018 year of build of the model and gives you 6 areas as a survey brief for the marine surveyor and 8 questions for the seller. These are the areas the pre-purchase review examines in more detail for this boat:

- Hull and underwater hull
- Bridgedeck, bulkheads and structure
- Engines and saildrives
- Mast, rig and sails
- Water, gas, sanitation and refrigeration
- Interior fit-out

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE

Rank 5: Leopard 40 · built 2018 · Croatia, Marina


Saloon


Cockpit


Galley

Photos: listing on Yachtall – this boat.

In favour of this boat

- Fits the budget – 82,134 € reserve once turnkey

279,000 €	248,310 € – 265,050 €	367,866 €	256,000 €
Asking price	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	39.3 ft (11.99 m) per builder and listing
Cabins and heads	4 cabins, 2 heads
Engine hours	2,894 h
Previous use	probably ex-charter
VAT	incl. VAT
Lying	Croatia, Marina

Market and costs

With us since 28 Aug 2026 (68 days) – price unchanged.

Target price for your offer: **248,310 € – 265,050 €**

Preparing her as a turnkey boat: **99,257 €** – Refit 28,511 € (7 items), upgrades for your plans 70,746 € (11 items).

What the boat will cost you up to the sale in 2030: **111,866 €** (Total costs minus estimated sale price, excluding running costs).

How the total costs are made up: Asking price 279,000 € → negotiated purchase price 256,680 € (-8 %) + refit 28,511 € + equipment 70,746 € + ancillary costs 8,929 € + delivery 3,000 € = **367,866 €**

Fits your requirements: check	**Condition: check**	**Price: good**	**Costs: good**
Model suitable with restrictions	Required items 36 % of the price, some details missing from the original listing (condition, refit)	no comparable boats of this model in the database	82,134 € reserve within budget

Equipment according to the listing

? Watermaker · ? Solar · ? Lithium batteries · ? Generator · ? Autopilot · ? Air conditioning · ? Heating · ? Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	n/a
Propulsion	n/a
Equipment	n/a
Accommodation	n/a
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 18 items of the refit (99,257 €), justifies the target price of 248,310 € – 265,050 €, assesses the 2018 year of build of the model and gives you 6 areas as a survey brief for the surveyor and 9 questions for the seller. The pre-purchase review examines these areas in more detail for this boat:

- Hull and underwater hull
- Bridgedeck, bulkheads and structure
- Engines and saildrives
- Mast, rig and sails
- Water, gas, sanitation and refrigeration
- Interior fit-out

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE

Rank 8: Leopard 40 · built 2017 · Fort Lauderdale, Florida, US


Exterior


Exterior

Photos: listing on CatamaranSite – this boat.

In favour of this boat

- Fits the budget – 52,465 € reserve once turnkey
- According to the listing, no damage and little deferred maintenance
- On board: watermaker, solar, lithium batteries, generator, autopilot, air conditioning, dinghy

364,568 €	324,466 € – 346,340 €	397,535 €	249,000 €
Asking price with VAT added as a precaution (listing states 306,360 €, VAT status unclear)	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	39.3 ft (11.99 m) per builder and listing
Cabins and heads	4 cabins, 2 heads
Engine hours	not stated
Previous use	probably ex-charter
VAT	status unclear
Lying	Fort Lauderdale, Florida, US

Market and costs

With us since 5 Sep 2026 (60 days) – price unchanged.

Target price for your offer: **324,466 € – 346,340 €**

Preparing her as a turnkey boat: **21,033 €** – Refit 20,058 € (8 items), upgrades for your plans 975 € (1 item).

What the boat will cost you up to the sale in 2030: **148,535 €** (Total costs minus estimated sale price, excluding running costs).

How the total costs are made up: Asking price 364,568 € → negotiated purchase price 335,403 € (-8 %, incl. VAT added as a precaution) + refit 20,058 € + equipment 975 € + ancillary costs 11,099 € + delivery 30,000 € = **397,535 €**

Fits your requirements: check	Condition: good	Price: good	Costs: good
Model suitable with restrictions	no known damage, low deferred maintenance (ex-charter, accepted by you)	no comparable boats of this model in the database	52,465 € reserve within budget

Equipment according to the listing

✓ Watermaker · ✓ Solar · ✓ Lithium batteries · ✓ Generator · ✓ Autopilot · ✓ Air conditioning · ? Heating · ✓ Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	90
Propulsion	100
Equipment	97
Accommodation	80
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat breaks down the 9 items of the refit (21,033 €) individually, justifies the target price of 324,466 € – 346,340 €, assesses the 2017 year of build of the model and gives you 7 areas as a survey brief for the marine surveyor and 10 questions for the seller. These are the areas the pre-purchase review examines in more detail for this boat:

- Hull and underwater hull
- Bridgedeck, bulkheads and structure
- Rudders and steering
- Propulsion
- Mast, rig and sails
- Electrical and electronics

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE



Lagoon 380 – 2 boats in your selection (rank 6, 7)

- Below the waterline, solid laminate throughout, exactly where the collision and osmosis risk lies – solid construction without a core.
- Galley up, open saloon with panoramic views: high liveability, a couple has lived on board year-round for three seasons.

Photo: model image, not one of the boats. © builder

Rank 6: Lagoon 380 · built 2010 · Italy, Liguria



Deck and rig



Deck and rig

Photos: listing on Yachtall – this boat.

In favour of this boat

- Fits the budget – 140,860 € reserve once turnkey
- probably privately owned
- On board: solar, heating

225,000 €	197,775 € – 211,275 €	309,140 €	178,000 €
Asking price	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	37.9 ft (11.55 m) per builder and the listing
Cabins and heads	3 cabins, 2 heads
Version	Owner's version
Engine hours	2,300 h
Previous use	probably privately owned
VAT	incl. VAT
Lying	Italy, Liguria

Market and costs

With us since 5 Jul 2026 (122 days) – price unchanged.

Target price for your offer: **197,775 € – 211,275 €**

Preparing her as a turnkey boat: **94,755 €** – Refit 49,450 € (9 items), upgrades for your plans 45,305 € (10 items).

What the boat will cost you up to the sale in 2030: **131,140 €** (Total costs minus estimated sale price, excluding running costs).

Large margin: 140,860 € below your budget. The required items for your plans are already included; desirable additions would come to around 137,250 €. You can keep the rest as a reserve for the unforeseen or put it towards a larger or newer boat.

How the total costs are made up: Asking price 225,000 € → negotiated purchase price 204,525 € (-9 %) + refit 49,450 € + equipment 45,305 € + ancillary costs 6,860 € + delivery 3,000 € = **309,140 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Required items 42 % of the price, some details are missing from the original listing (condition, refit)	no comparable boats of this model in the database	140,860 € reserve within the budget

Equipment according to the listing

? Watermaker · ✓ Solar · ? Lithium batteries · ? Generator · ? Autopilot · ? Air conditioning · ✓ Heating · ? Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	n/a
Propulsion	90
Equipment	44
Accommodation	50
Layout	100

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat breaks down the 19 items of the refit (94,755 €) individually, justifies the target price of 197,775 € – 211,275 €, assesses the 2010 year of build of the model and gives you 6 areas as a survey brief for the marine surveyor and 10 questions for the seller. These are the areas the pre-purchase review examines in more detail for this boat:

- Bridgedeck, bulkheads and structure
- Deck, coachroof, hatches and windows
- Rudders and steering
- Engines and saildrives
- Electrical and electronics
- Interior fit-out

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE

Rank 7: Lagoon 380 · built 2015 · Spain


Exterior


Exterior

Photos: listing on Yachtall – this boat.

In favour of this boat

- Fits the budget – 130,743 € reserve once turnkey

215,000 €	191,350 € – 204,250 €	319,257 €	197,000 €
Asking price	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	37.9 ft (11.55 m) per builder, listing 11.60 m
Cabins and heads	4 cabins
Engine hours	4,500 h
Previous use	probably ex-charter
VAT	incl. VAT
Lying	Spain

Market and costs

With us since 5 Jul 2026 (122 days) – price unchanged.

Target price for your offer: **191,350 € – 204,250 €**

Preparing her as a turnkey boat: **111,664 €** – Refit 40,918 € (11 items), upgrades for your plans 70,746 € (11 items).

What the boat will cost you up to the sale in 2030: **122,257 €** (Total costs minus estimated sale price, excluding running costs).

Large margin: 130,743 € below your budget. The required items for your plans are already included; desirable additions would come to around 34,092 €. You can keep the rest as a reserve for the unforeseen or put it towards a larger or newer boat.

How the total costs are made up: Asking price 215,000 € → negotiated purchase price 197,800 € (-8 %) + refit 40,918 € + equipment 70,746 € + ancillary costs 6,793 € + delivery 3,000 € = **319,257 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Required items 52 % of the price	no comparable boats of this model in the database	130,743 € reserve within budget

Equipment according to the listing

? Watermaker · ? Solar · ? Lithium batteries · ? Generator · ? Autopilot · ? Air conditioning · ? Heating · ? Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	n/a
Propulsion	n/a
Equipment	n/a
Accommodation	n/a
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat calculates the 22 items of the refit (111,664 €) individually, justifies the target price of 191,350 € – 204,250 €, assesses the 2015 year of build of the model and provides you with 5 areas as a survey brief for the marine surveyor and 10 questions for the seller. The pre-purchase review for this boat examines these areas in more detail:

- Bridgedeck, bulkheads and structure
- Deck, coachroof, hatches and windows
- Rudders and steering
- Engines and saildrives
- Interior fit-out
- Watermaker: ask the seller

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE



Bali 4.3 – 1 boat in your selection (rank 9)

- The solid foredeck replaces the trampoline and forward beam and creates a large, safely walkable area in front of the saloon.
- Hull and deck are infused with closed-cell PVC foam, which results in a stiff and robust construction.
- The very large open saloon with tilt-up transom door and flybridge offers a high standard of living, and the large number on the market makes the boat search easier.

Photo: model image, not one of the boats. Photo: © Bali Catamarans (Catana Group) – builder's photo from the builder's brochure

Rank 9: Bali 4.3 · built 2021 · CESENATICO, Italy


Saloon


Cockpit


Helm station


Deck and rig


Deck and rig

Photos: listing on Band of Boats – this boat.

In favour of this boat

- Fits the budget – 40,655 € reserve once turnkey
- On board: solar, autopilot, dinghy

390,000 €	347,100 € – 370,500 €	409,345 €	343,000 €
Asking price	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	43.3 ft (13.20 m) per builder, listing 13.10 m
Cabins and heads	3 cabins, 2 heads
Version	Owner's version
Engine hours	725 h
Previous use	Previous use unclear
VAT	incl. VAT
Lying	CESENATICO, Italy

Market and costs

With us since 28 Aug 2026 (68 days) – price unchanged.

Target price for your offer: **347,100 € – 370,500 €**

Preparing her as a turnkey boat: **42,457 €** – Refit 13,861 € (4 items), upgrades for your plans 28,596 € (6 items).

What the boat will cost you up to the sale in 2030: **66,345 €** (Total costs minus estimated sale price, excluding running costs).

How the total costs are made up: Asking price 390,000 € → negotiated purchase price 358,800 € (-8 %) + refit 13,861 € + equipment 28,596 € + ancillary costs 5,088 € + delivery 3,000 € = **409,345 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Required items 11 % of the price	no comparable boats of this model in the database	40,655 € reserve within budget

Equipment according to the listing

? Watermaker · ✓ Solar · ? Lithium batteries · ? Generator · ✓ Autopilot · ? Air conditioning · ? Heating · ✓ Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	69
Propulsion	71
Equipment	73
Accommodation	73
Layout	80

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat breaks down the 10 items of the refit (42,457 €) individually, justifies the target price of 347,100 € – 370,500 €, assesses the 2021 year of build of the model and gives you 7 areas as a survey brief for the marine surveyor and 10 questions for the seller. These are the areas the pre-purchase review examines in more detail for this boat:

- Hull and underwater hull
- Bridgedeck, bulkheads and structure
- Deck, coachroof, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE



Bali Catspace – 1 boat in your selection (rank 10)

- The vacuum-infused PVC foam core gives a robust build without balsa or honeycomb core.
- The solid foredeck instead of trampoline creates safe, generous exterior areas and has proven itself on circumnavigating catamarans.
- Galley up, open saloon, flybridge and the transom gate make life on board convincing; the boat holds its value well.

Photo: model image, not one of the boats.

Rank 10: Bali Catspace · built 2020 · Saint-Mandrier-sur-Mer, France

In favour of this boat

- Fits the budget – 55,457 € reserve once turnkey
- Price already reduced by 9 % – a good basis for negotiation

320,000 €	284,800 € – 304,000 €	394,543 €	267,000 €
Asking price	realistic purchase price	Total cost (turnkey)	estimated sale price 2030

Fact sheet

Length	40.4 ft (12.30 m) per builder, listing 12.33 m
Cabins and heads	3 cabins
Engine hours	not stated
Previous use	Previous use unclear
VAT	incl. VAT
Lying	Saint-Mandrier-sur-Mer, France

Market and costs

With us since 28 Aug 2026 (68 days) – price reduced 1×, 9 % in total.

Target price for your offer: **284,800 € – 304,000 €**

Preparing her as a turnkey boat: **89,137 €** – Refit 26,711 € (5 items), upgrades for your plans 62,426 € (9 items).

What the boat will cost you up to the sale in 2030: **127,543 €** (Total costs minus estimated sale price, excluding running costs).

How the total costs are made up: Asking price 320,000 € → negotiated purchase price 294,400 € (-8 %) + refit 26,711 € + equipment 62,426 € + ancillary costs 8,006 € + delivery 3,000 € = **394,543 €**

Fits your requirements: check	**Condition: check**	**Price: good**	**Costs: good**
Deviation: location; model suitable with restrictions; year suitable with restrictions	Required items 28 % of the price, Some details are missing from the original listing (engine hours, condition, refit)	no comparable boats of this model in the database	55,457 € reserve within budget

Equipment according to the listing

? Watermaker · ? Solar · ? Lithium batteries · ? Generator · ? Autopilot · ? Air conditioning · ? Heating · ? Dinghy

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Structure	62
Propulsion	0
Equipment	0
Accommodation	0
Layout	80

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat breaks down the 14 refit items (89,137 €) individually, justifies the target price of 284,800 € – 304,000 €, assesses the model's 2020 year of build and provides you with 2 areas as a survey brief for the marine surveyor and 10 questions for the seller. The pre-purchase review examines these areas in more detail for this boat:

- Rudders and steering
- Interior fit-out
- Engine hours: ask the seller
- Watermaker: ask the seller

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE

Legend and terms

Rank	Ranking by our overall assessment ("purchase rank"): model, condition according to the listing, price, total cost and provenance taken together, less the upgrades needed if you want a boat that is as fully equipped as possible, and less a deduction for ex-charter boats if you would preferably not have one. On these figures, rank 1 best matches what you have told us.
Asking price	Price according to the listing, converted into euros.
Realistic purchase price	Range within which the boat can presumably be bought according to our analysis of comparable sales (negotiating range): depending on price bracket, time on the market, previous price reductions and season.
Total cost (turnkey)	Negotiated purchase price + mandatory repairs + necessary equipment for your plans + ancillary costs + delivery. For each boat this calculation is shown in full (“How the total costs are made up”). This is the figure we compare with your budget.
Negotiated purchase price	Asking price minus the discount that was usual in this price bracket for comparable sales (adjusted for time on the market, previous reductions and season). If EU VAT is not demonstrably paid, we add it as a precaution.
Refit / equipment	Required items: what according to the listing still needs repairing or retrofitting for your plans, each item with the average from our refit catalogue. For coastal cruising we do not include blue-water equipment.
Ancillary costs	Survey, rig inspection, registration and flag, documents, around 1 % for broker, escrow and contract as well as a flat fee for viewing and lift-out.
Delivery	Flat fee according to the region where the boat is currently located – in the Mediterranean around 3,000 €, from the Caribbean or Indo-Pacific significantly more (up to around 45,000 €). A berth sold with the boat is credited against the cost.
Required items	Repairs and equipment that the boat still needs according to the listing before it is ready for your plans – each item calculated with the average from our refit catalogue.
Reserve	Budget minus total costs – the margin for the unforeseen.
Estimated selling price	What the boat will presumably still fetch at the end of your holding period, based on the value development of comparable boats. An estimate, not a commitment.
Ex-charter	Boat was in a charter fleet. Often well maintained, but used more heavily and mostly in charter layout.
VAT paid / unclear	Whether EU VAT for the boat is demonstrably paid. If it is not, it may become due on import into the EU – we then include it as a precaution.
In favour of this boat	The strengths of this offer from our analysis: budget, price compared with the market, price development, condition and equipment according to the listing. What to check before a purchase is in the pre-purchase review.
Photos	For the model: illustration from yard documents or, where none is available, photo of an offered boat of this model. For the boat: up to five photos from its listing, one each of exterior, saloon, cabin, cockpit, galley or heads.
Added (*)	A boat of a model you did not select but that matches your details — so that your shortlist contains ten boats.
With us since	Since when we have carried the listing in our evaluation, and how the price has changed since then. The listing may have been online for longer.
Refit	Required refit & safety upgrades plus upgrades for your plans, as a total. The individual items with amounts are in the pre-purchase review.
What the boat costs you	Total cost (turnkey) minus the estimated sale price at the end of your holding period – the depreciation including the refit, excluding running costs such as berth, insurance and maintenance.
Condition by area	Structure, propulsion, equipment, liveaboard comfort and layout from 0 to 100, based on the details in the listing and our model knowledge. 100 means: according to the listing, no deferred maintenance. The reasoning is given in the pre-purchase review.

Abbreviations: ft = feet (1 ft = 0.3048 m) · m = metres · € = euro · VAT = value added tax · EU = European Union · ±2 = up to two years older or newer · traffic light: green = good, amber = check, red = critical.

SAMPLE

What this shortlist is – and what it is not

Automated analysis based on public listing details and documented model knowledge, data as at 4 Nov 2026. Not a survey, not an inspection, no legal, tax or financial advice. For each boat we state what, in our assessment, speaks in favour of the boat. The shortlist is not a complete assessment: risks, known model weaknesses, recalls and reported experience are examined only in the pre-purchase review of the respective boat. Seller information has not been verified on site. Prices, costs, negotiation ranges and resale values are estimates based on fixed rules. The photos of the boats come from the respective listing and show the boat offered; the rights lie with the provider or photographer. Model images come from builder documentation (© builder, credit shown on the image). They serve only your personal purchase decision. The links lead to listings on third-party portals; the providers are responsible for their content and details. The links carry the origin identifier "catamaran-radar.com" and do not transmit any personal data. Listings change constantly; after 30 days you should no longer use the shortlist without re-checking it. Before a purchase: inspection, survey by a marine surveyor and review of the documents. Texts are drafted and translated with the support of a language model; figures, selection and ranking come from our rule-based assessment. We do not broker boats, receive no commission and are independent of builders, brokers and portals. We name builder, model and portal names only to identify boats and sources; they are trademarks of their owners. Found an error? Write to us at shop@catamaran-radar.com. Our terms of use and general terms and conditions apply.

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